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# The Pilkingberg News

## Calendar of Local Events

July 4

*Freedom Fair & Air Show*

Tacoma waterfront  
From 10 AM until the fireworks  
end at about 10:30 PM  
Fun for the whole family!  
[www.FreedomFair.com](http://www.FreedomFair.com)

*Movies in the Park*

Pack your snacks, blankets and  
lawn chairs — FREE outdoor  
movies!

July 13 Stewart Heights Park  
"Coco"

Summer Bash activities start at  
5:00pm  
Movie starts at dusk

July 28 Wright Park at Ethnic  
Fest

"Moana" starts at dusk

[www.MetroParksTacoma.org](http://www.MetroParksTacoma.org)

July 6

*Family Fun Night*

Fort Nisqually 6:00pm-9:00pm  
An evening of 19th Century  
entertainment for kids of all  
ages.

Bring your picnic dinner and  
lawn chairs. Earn prizes for  
competing in classic competi-  
tions. The highlight comes from  
the firing of saltwater taffy  
from the candy cannon!

[www.MetroParksTacoma.org](http://www.MetroParksTacoma.org)

July 28-29

*Ethnic Fest*

Wright Park, Tacoma  
Family friendly FREE  
Kids zones, entertainment,  
specialty arts & crafts, food!  
Voted the best festival in the  
South Sound

[www.EthnicFest.org](http://www.EthnicFest.org)

## Meet Calvin Williams

First a customer and now an insurance agent, Calvin Williams joined the Personal Lines team at Pilkey-Hopping & Ekberg. He met John Shouse through a mutual friend, which led to becoming a customer. After a few conversations about opportunities within insurance, Calvin studied and received his insurance license. A short time afterward he was fortunate enough to join the team and has been enjoying his insurance career ever since!



Calvin with his wife Misty

Born on Governor's Island, New York he actually was raised for the majority of his youth in the Pacific Northwest between Tacoma and Gig Harbor. The PNW is first on his list of places to live followed by anywhere else by the water or some place tropical.



Amaya — checkmate!

Calvin met his wife Misty 7 years ago at "Ski to Sea" in Bellingham. They will be celebrating their second wedding anniversary this September. They have the cutest 3-year old daughter Amaya, with lots of personality. She loves dancing, jumping and owls. When she comes to the office she loves to visit with everyone. Lola is the family pet yellow lab. She's a "chunky fluff of fur" and "one of the smartest not-so-smart dogs you'll ever meet".



Lola looking lovely in her Halloween costume

Some of Calvin's favorite things to do include experiencing new adventures with the family, Beer Gardens & Festivals, paintball, and binge-watching movies and shows. His favorite TV show is Game of Thrones.

### Bucket List:

1. buy a huge yacht and sail the Caribbean
2. travel and see different monuments of the world (no particular order)
3. take a selfie with a Quokka

### Other interesting facts about Calvin:

NFL — Baltimore Ravens  
NCAAF — Oregon Ducks  
Android > iPhone  
Pineapple does go on pizza



## Inside:

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# Pilkey-Hopping & Ekberg's Non-Profit of the Quarter: Palmer Scholars



## Who is Palmer Scholars

In the 35 years since its inception, Palmer Scholars has helped over 450 low-income students of color from Pierce County earn a post-secondary degree



Scholars Class of 2018

with low or even no-debt, within and outside the state of Washington. An education changes not only the trajectory of their lives but also that of their entire family and the community around them. These young men and women represent the new faces of leadership in Pierce County and in other communities around the country. Palmer Scholars are successful attorneys, doctors, social workers, counselors, teachers, business people etc. Palmer Scholars is "Creating Hope and Opportunity Through Education". The Foundation is self-perpetuating, with a diverse, pas-

sionate Board of 16 active members and 2 emeritus members who govern and guide the Foundation into the future. A committed group of over 200 volunteers provides support as mentors, counselors, office assistants, application readers, job shadowing, internships, and event coordinators. Palmer Scholars provides up to \$5,000 per year of financial support for up to five years, connection with a mentor who will walk alongside Scholars pre-enrollment through graduation, pre-college readiness training to maximize their potential for college success, and ongoing support, networking opportunities, and connection with volunteer and career opportunities.

**Pilkey-Hopping & Ekberg is pleased to support Palmer Scholars, the Non-Profit of the Quarter. For every referral we receive this quarter, we'll donate \$5 to this organization.**

Stay tuned in the next newsletters to learn more!

[www.palmer scholars.org](http://www.palmer scholars.org)



Palmer Scholars during Volunteer Week

## Customer Feedback

Thank you to all who have taken the time to complete our customer surveys in the past. We no longer have the website ([www.phelistens.com](http://www.phelistens.com)) for the survey, but we'd still like to hear your

feedback...good or bad. Please feel free to [email us at insurance@pheinsurance.com](mailto:insurance@pheinsurance.com) any time with any concerns you have or if you just want to give kudos to one of us.

*On behalf of our team, we sincerely thank you for your business and look forward to your feedback.*

"I found Pam's knowledge and counsel about the Medicare sign up and transition process and products available invaluable."

Judy B.

"Kelsey was super...led me in how to get enrolled in health insurance and that was such a big deal to me!"

Jennifer B.



## Coverage Corner: Directors and Officers Insurance



Some of us serve on boards for many worthy non-profit organizations. We would like to caution volunteers to make sure the organization has Directors & Officers Liability Insurance. This important coverage protects the individuals for their mistakes in managing the organization. The coverage can be extended to include committee members and board members while acting on behalf of the organization.

Keep up the good works!

## Vehicle Care: Housekeeping

Keeping your vehicle clean may not seem important, but a dirty vehicle can make your vehicle less visible to others in poor driving conditions, which can lead to more accidents. A dirty windshield and windows can reduce your visibility, while a clean vehicle can mean lower repair and maintenance costs. Vehicle cleaning on a regular basis should include:

- Windshields and windows
- Mirrors
- Lights
- Salt removal in some regions
- Vehicle interior (steering wheel, dashboard, door handles, upholstery, floors, and storage areas)

### Recordkeeping

Keep service and maintenance records for each vehicle. Any PM program should maintain three important and basic records:

- An inspection form,
- A work and repair order, and
- A vehicle history file.

Article courtesy of Liberty Mutual Insurance

## Community Projects

### Women's New Life Program

Donna concluded a six week program teaching Self Esteem to these wonderful women! An awesome group of ladies who are on the road to recovery, thanks to the Tacoma Rescue Mission and the wonderful community support. The New Life Program is designed for those that have suffered from the devastation of substance abuse. TRM offers help and hope in an environment that combines nurturing support with critical structure and accountability. Their staff works with clients individually and in groups to help them in all areas of life: physical, social, emotional, spiritual, and more.



### Sound the Alarm

Red Cross volunteers and partners installed 100,000 free smoke alarms in high risk neighborhoods nationwide. Sound the Alarm installation and fire safety events took place in more than 100 communities across the country, providing a lifesaving service in our quest to reduce death and injury from home fires. Each home can have up to three 10-year smoke alarms installed.

The highlight for Donna was the family they met where both parents were deaf with two small boys residing with them. The Red Cross worked to schedule a special appointment to have a visual alarm in their home.



Donna Haynes, Deb Irwin and Paul Slama



2102 N. Pearl St. Suite 102  
Tacoma, WA 98406

(253) 756-2000  
www.pheinsurance.com

**We'd love to hear about your community involvement! If you'd like to be featured as one of our clients of the month, please contact Dayle Conrad, newsletter editor.**

**[dayle@pheinsurance.com](mailto:dayle@pheinsurance.com)**

Our office will be closed  
Wednesday July 4th  
in observance of Independence Day

## The Pilkey-Hopping & Ekberg Referral Program

Your referrals mean the world to us. We work hard to earn each referral with great service every day. Our "Spread the Word" program is our way to say thank you for all the referrals you've trusted us with for years.

Refer someone to Pilkey-Hopping & Ekberg Insurance and get something back! For every referral, you get:

- A \$5 Starbucks Gift Card! What qualifies as a referral? A referral is when we get a call for a quote from someone saying you referred them to us.

- We also match this with a gift to our non-profit of the quarter. This quarter the recipient is Palmer Scholars.

- That's it. The person you refer is under no obligation to purchase a policy from us. Give it a try! We appreciate your trust in us.

