





PILKEY-HOPPING & EKBERG ING



The Pilkingberg News

Calendar of Local Events

January 1

<u>Polar Bear Plunge</u> Point Defiance boat launch 11:30am

Kick off the new year with a cool tradition — a refreshing plunge into invigorating Puget Sound! This FREE event takes place rain or shine.

FREE shuttle service from Owen Beach 10am-2pm PointDefianceMarina.com

January 5

fittacoma

Resolution Revolution—a
Wellness Immersion Day
9am—1pm STAR Center
3873 S 66th St, Tacoma
You have made the resolution,
now let us help you make the
revolution. Learn new strategies for living well during educational sessions.
Reserve your spot by calling
(253)404-3939 or visiting the
website

January 5-6 *Tacoma Wedding Expo* Tacoma Dome Fashion shows, gown sales, and

www.MetroParksTacoma.org/

www.TacomaDome.org

January 19-20
<u>Great Train Expo—Train Show</u>
Puyallup Fairgrounds
Kids are FREE
Free parking
A national traveling show that
caters to model railroad enthusiasts of all ages!
All aboard!
Www.TrainShow.com/puyallup

Inside:

Message from the President Toys for Tots

Non-profit of the Quarter Customer Feedback Request

Empty Bowls Fundraiser Happenings with Jamie

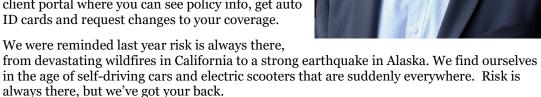
Referral Program

Message from the President

Hello! I hope you had a happy and healthy holiday season. As I look back on 2018 I'm thankful for the great team we have here at PH&E working to help all of you.

We added two new team members this year, Debbie Grant in Employee Benefits and Calvin Williams in Personal Lines. Both are proving to be great additions. We also said good bye and happy retirement to our long time partner and friend Gayle Holcom – Thank you Gayle for everything you did!

Our new website launched this fall. If you haven't seen it yet please go to www.pheinsurance.com and let me know what you think. In addition to a great new design we added more features. In the upper right hand corner you'll find a link to log in to our client portal where you can see policy info, get auto ID cards and request changes to your coverage.



If you have questions about your coverage we're here to help, give us a call. We appreciate your business and are here to be your trusted advisors.

Best wishes for a fantastic 2019,

Toys for Tots

Reid Ekberg President



A HUGE "Thank you" for all your generous donations that

helped to make Christmas a little brighter for needy children in the area.

Pam and Kelsey delivered the box to the Toys for Tots area coordinator.

We look forward to being a drop off location again next year!

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Pilkey-Hopping & Ekberg's Non-Profit of the Quarter: Unemployment Law Project

HELPING UNEMPLOYED WORKERS ONE CASE AT A TIME

Unemployment Law Project

When a provider loses a job, it is a critical moment for any family. How will the rent be paid? Where will the money for food come from? When will they get another job?

The unemployment compensation system helps unemployed workers with temporary benefits while they find new work. These benefits keep families together and prevent homelessness. But often benefits are denied. An appeal to an administrative law judge may resolve the issue.

Pilkey-Hopping & Ekberg is pleased to support
Unemployment Law Project, the Non-Profit of the Quarter.
For every referral we receive this quarter, we'll donate \$5 to this organization.

The Unemployment Law Project is a non-profit law office that helps unemployed workers with their appeals. A representative assists the unemployed worker in their hearing. An administrative hearing can be challenging and a represented person has a better chance of success.



Recently the Unemployment Law Project represented a fisherman who had to leave his boat due to illness. The employer believed that he had quit. He was represented by the Unemployment Law Project at his hearing. The judge ruled in his favor by finding that he did not quit and that he was eligible for benefits. Absences due to illness are not misconduct under the unemployment statute.

This is one of the hundreds of cases that ULP handles every year. Donations are tax deductible. Thank you for your support.

For more information, please visit their website www.UnemploymentLawProject.org

Customer Feedback Rate and Review Us!

Thank you to all who have taken the time to complete our past customer surveys. It really helps us to know how we are doing. We have a new Rate and Review system on our newly remodeled website www.pheinsurance.com. You can leave

your comments there or please feel free to email us at insurance@pheinsurance.com any time with any concerns you have or if you just want to give kudos to one of us.

On behalf of our team, we sincerely thank you for your business and look forward to your feedback.

To Pam — "Thank you so much for your help. As always, you are the best!" Cindy

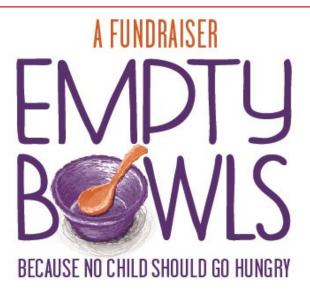
To Shawn—"Thanks for your speedy response. We appreciate that we can always count on PH&E to help us keep things rolling along!" Valerie N.



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Empty BowlsBecause no child should go hungry

It's true. There are hungry kids, even in a country as wealthy as ours. Empty Bowls is an event scheduled on Saturday, February 16, from 11 am to 2 pm at the Boys & Girls Club in Gig Harbor. It is presented by Altrusa of Gig Harbor and aimed at raising funds to fight child hunger here. Potters from the region have worked all year to create beautiful soup bowls. A dozen or more local restaurants prepare their signature soups to serve. And a caring community comes together to purchase a bowl, receive a simple meal of soup and bread, and know that their purchase will help feed thousands of meals to hungry kids next summer when local schools are out and tummies are empty. Put the event on your calendar!



Happenings with Jamie — A wedding, a baby, and a champ!

Jamie Williams, Personal Lines Agent, is getting ready to celebrate her 30th anniversary with Pilkey-Hopping & Ekberg. Many of you who know Jamie as your agent may like to know what has been happening with her lately.



Jamie's youngest daughter, Haley, is playing volleyball for Pierce College. The team went undefeated and came in 3rd place in the NWAC Championship.

Haley is front row far right





The middle child Megan (picture left) and husband Trent had their second child last October. Baby girl — Baker (picture below)— was 7 lbs 13 oz. Everly (2 1/2 years old) is the best big sister.

Jamie's first born, Marcus, (picture right) married Monique last October.



Jamie and her husband Chuck have been celebrating all these many blessings in their lives. They thoroughly enjoy their kids and grandkids!





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We'd love to hear about your community involvement! If you'd like to be featured as one of our clients of the month, please contact Dayle Conrad, newsletter editor.

dayle@pheinsurance.com

Holiday Office Hours Dec 31 — open until 3:00

Jan 1 — Closed

from us. Give it a try! We appreciate your trust in us. That's it. The person you refer is under no obligation to purchase a policy This quarter the recipient is Unemployment Law Project. We also match this with a gift to our non-profit of the quarter.



thank you for all the referrals you've trusted us with for years. great service every day. Our "Spread the Word" program is our way to say

get a call for a quote from someone saying you referred them to us.

For every referral, you get:

Refer someone to Pilkey-Hopping & Ekberg Insurance and get something back!

A \$5 Starbucks Gift Card! What qualifies as a referral? A referral is when we

