

July 2020

INSIDE THE ISSUE

The Baby Update Issue

Jessica Clark (Account Exec in the Life & Health Department) and her husband Nick celebrated the birth of their twins in January. Baby girl Piper Ellen was born at midnight, followed by her brother Palmer Noel seventeen minutes later. Luckily they were able to share the same birth date!

Are twins truly double the trouble? Yes, according to Jessica. They are very happy babies, but require LOTS of attention. Jessica and Nick are learning how to juggle handling 3 ½ -year old big brother Knoxon and the newborn twins. Knoxon is a great big brother by helping rock his little brother and sister. He also helps by bringing their blankets and binky.

The babies are adorable when they play together, as they are starting to notice each other. Piper LOVES to smile and talk with you. Palmer has the cutest dimples when he smiles. Jessica's favorite things to do with the babies is lots of snuggles and smiles.

Jessica just came back to work in June. She missed all of the Covid-19 adjustments we made at the office and she is working remotely from home.



Knoxon with Palmer and Piper



Baby Update
Office Update
Non-profit of the Quarter
Customer Feedback Request
More Baby Updates
Referral Program

Office Update

Through these challenging times, Pilkey-Hopping & Ekberg is still open to help with all your insurance needs. We will continue to operate with most of our staff working remotely. Team members' office phones forward to them wherever they are working, so the best way to contact us is by using the direct dial number for the team member you are trying to reach. Direct phone numbers can be found on our website. Go to the *Who We Are* section and select any individual profile from *Our Team* to see their contact info.



NON-PROFIT OF THE QUARTER

Pilkey-Hopping & Ekberg's Non-Profit of the Quarter: Harbor History Museum



HARBOR HISTORY MUSEUM

Pilkey-Hopping & Ekberg is pleased to support Harbor History Museum, the Non-Profit of the Quarter. For every referral we receive this quarter, we'll donate \$5 to this organization.

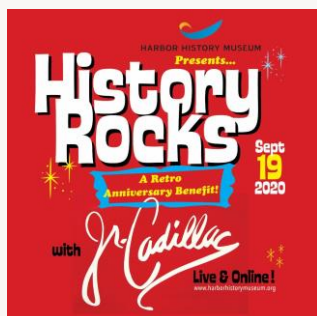
Virtual Museum

With the Museum temporarily closed, they are doing their best to "keep the lights on" through fun, community outreach.

If you have been by the Harbor History Museum lately, you've noticed they have started pulling the museum inside out! Yes, that's right. All the museum windows are now displaying images and information from some of their most popular past exhibits. Next time you are taking a walk by the harbor, walk by the museum windows for a real treat!

Check out the virtual Harbor Mystery Museum site. The stories are interactive, educational and fun! Solve mysteries, see "then and now" photos, learn some cool things, read interesting stories, and meet Hootie the Owl!

www.HarborMysteryMuseum.org



Save the Date!

The Harbor History Museum is planning something very special for the community on Sept 19th so save that date - more details to follow in the coming weeks!

If you'd like to contribute toward the many required improvements that will allow the museum to reopen, please donate today.

www.HarborHistoryMuseum.org

Rate and Review Us!

Thank you to all who have taken the time to complete our customer surveys. It really helps us to know how we are doing. We have a Rate and Review system on our website, www.pheinsurance.com. You can leave your comments there or please feel free to email us at insurance@pheinsurance.com any time with any concerns you have or if you just want to give kudos to one of us.

On behalf of our team, we sincerely thank you for your business and look forward to your feedback.

*"Always on the ball for us seniors. A big thanks to you, Pam."
Sandy W.*

*"Thank you very much for all of the help. You made it as painless as it could be. I would highly recommend your services."
David S.*

*"Beverly...you have always been great to work with!"
Heather F.*

*"AnnMarie...Thank you for taking care of these so fast ... I really appreciate the effort you put in."
Bill B.*

CUSTOMER FEEDBACK



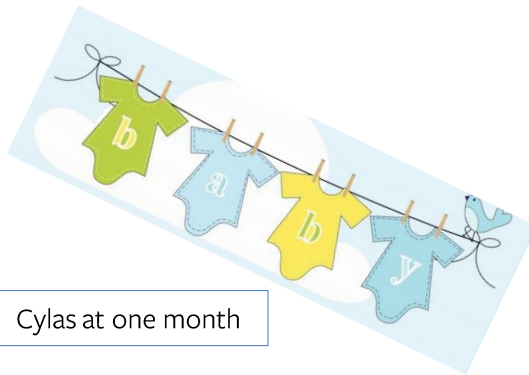
More Baby Update!



Calvin Williams (Personal Lines Agent) and his wife Misty welcomed baby Cylas into the world in April.

Although becoming new parents again with a much harder and fussier baby is challenging, he is so cute when he makes his Blue Steel Face. That is what his parents call it when he crosses his eyes and puckers his lips. And what about snuggling? Oh yes! Cylas loves to snuggle.

Calvin was out on paternity leave, but is back now working remotely from home.



Cylas at one month



Big sister Amaya (above) helps with Binky Patrol, throwing away diapers, talking and singing to her brother and calming him down when he's fussy. We can all use an Amaya in our lives 😊

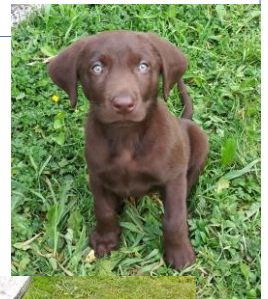
Laci Moyer (Life & Health Department Manager) is the proud Mom to Madison Kay Duncan, born early morning on June 13th. Weighing in at 7 lbs. 2 oz, that is all the information we have as of the writing of this newsletter. Stay tuned in upcoming newsletters for more of "Maddy".

Laci will be out on maternity leave until September.



Speaking of babies, Dayle Conrad and her husband Shane have a new baby....puppy, that is.

Meet Ellie! She is an English Chocolate Labrador Retriever born on March 24th. Looking at the size of her paws, she is going to be a big girl. She is growing up fast!



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**We'd love to hear about
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involvement!**

If you'd like to be featured as
one of our clients of the month,
please contact our newsletter
editor, Dayle Conrad at
dayle@pheinsurance.com



Your referrals mean the world to us.

We work hard to earn each referral with great service every day. Our "Spread the Word" program is our way to say thank you for all the referrals you've trusted us with for years.

Refer someone to Pilkey-Hopping & Ekberg Insurance and get something back!

What qualifies as a referral? A referral is when we get a call for a quote from someone saying you referred them to us.

For every referral, you get:

- A \$5 Starbucks gift card!
- We also match this with a gift to a non-profit of the quarter. This quarter, the recipient is Harbor History Museum..

That's it! The person you refer is under no obligation to purchase a policy from us. Give it a try! We appreciate your trust in us.

REFERRAL PROGRAM