



May 2020

INSIDE THE ISSUE

State Trivia

How well do you know your state symbols? Time to test your knowledge! We took a few of the states where we are licensed to write insurance business and compiled a little test for you. Try and see if you can match up the answers to the correct state without checking any other resources. Answers will be posted in the next newsletter.



Nicknames:

The Beaver State
The Evergreen State
Gemstate
The Last Frontier

Flower:

Forget-me-not
Oregon Grape
Rhododendron
Syringa

Tree:

Douglas Fir
Sitka Spruce
Western Hemlock
Western White Pine

Bird:

Mountain Bluebird
Western Meadowlark
Willow Goldfinch
Willow Ptarmigan

Admitted to the Union:

January 3, 19____
February 14, 18____
July 3, 18____
November 11, 18____

Gemstone:

Jade
Oregon Sunstone
Pettrified Wood
Star Garnet

Insect:

Four-spot Skimmer Dragonfly
Green Darner
Monarch Butterfly
Oregon Swallowtail

Dance:

Square Dance
Square Dance
Square Dance
None

Highest Elevation: (for extra credit – name the highest peak)

11,249 ft State: _____ Peak: _____
12,662 ft State: _____ Peak: _____
14,411 ft State: _____ Peak: _____
20,310 ft State: _____ Peak: _____

Without looking up the answers, how well did you do?

- State Trivia
- Office Update
- Non-profit of the Quarter
- Customer Feedback Request
- Coverage Corner
- Recipe of the Month
- Referral Program

Office Update

We are still open to serve our customers, but most staff are working remotely and we are still not able to offer in-office appointments. We appreciate your patience and understanding.

Thank you and stay safe!

May 10

Mother's Day

The history of Mother's Day:

- Initial proclamation:** 1870
Julia Howe wrote the first Mother's Day proclamation asking women everywhere to join for world peace
- Founders:** [Julia Ward Howe](#) | [Ann Jarvis](#) | [Anna Jarvis](#)
- Earliest beginnings:** 1868
Ann Jarvis created a committee to establish 'Mother's Friendship Day'
- Became nationally recognized:** 1914
proclamation signed by Woodrow Wilson



NON-PROFIT OF THE QUARTER



Pilkey-Hopping & Ekberg's Non-Profit of the Quarter: Care Net of Puget Sound

Pilkey-Hopping & Ekberg is pleased to support Care Net of Puget Sound, the Non-Profit of the Quarter. For every referral we receive this quarter, we'll donate \$5 to this organization.

Golf Outing

Care Net of Puget Sound has the distinct privilege of supplying nearly 40 program services to tens of thousands of men and women every year for almost 40 years. These services include parenting classes, baby supplies, mentoring, limited ultrasounds, relationship education, men's programs and more.

How do we do it? Through the support of organizations and individuals throughout the Puget Sound region. These generous donations make it possible for us to touch the lives of countless men, women and children. We love serving our communities, and we want you to be a part of this life-affirming work.

So how can you get involved? An easy (and fun) way is to attend our 7th Annual Swing for Life golf tournament fundraiser on June 25th! Held at the Meridian Valley Country Club in Kent, this event is a great opportunity to spend time with friends and improve your game, all while supporting something that matters.

Visit carenetsps.org/event/golf to register today.



Rate and Review Us!

Thank you to all who have taken the time to complete our customer surveys. It really helps us to know how we are doing. We have a Rate and Review system on our website, www.pheinsurance.com. You can leave your comments there or please feel free to email us at insurance@pheinsurance.com any time with any concerns you have or if you just want to give kudos to one of us.

On behalf of our team, we sincerely thank you for your business and look forward to your feedback.

*"Beverly...you have always been great to work with!"
Heather F.*

*"AnnMarie...I greatly appreciate your support."
Karyn WS*

*"Shawn...what an asset to PH&E! Thank you for all you do for me."
D Mac*

*"Thank you so much, dear Jamie. I hope you know how appreciated you are."
Toni R.*

CUSTOMER FEEDBACK



Coverage Corner: Changes to your Health Insurance from COVID-19

Most insurance carriers will cover treatment for COVID-19 without any cost-shares through June 30, 2020. They are also waiving pre-authorization for those tested for COVID-19 on their provider's recommendation and for those who need treatment for the illness. Individuals also won't have to pay deductible, copay or coinsurance for these tests.

In addition, insurance carriers have temporarily expanded access to virtual care services for routine medical and behavioral health needs through their telehealth benefits. Coverage includes primary care doctors and behavioral health providers.

Premium payments will be given a 60 day grace period to assist individuals and employers at this time.

Give us a call if you have any questions about your health insurance coverage. We are here to help!



For the first time, Double Tree by Hilton reveals official Chocolate Chip Cookie recipe so bakers can create the warm, welcoming treat at home:

DoubleTree Signature Cookie Recipe

Makes 26 cookies

½ pound butter, softened (2 sticks)

¾ cup + 1 tablespoon granulated sugar

¾ cup packed light brown sugar

2 large eggs

1 ¼ teaspoons vanilla extract

¼ teaspoon freshly squeezed lemon juice

2 ¼ cups flour

½ cup rolled oats

1 teaspoon baking soda

1 teaspoon salt

Pinch cinnamon

2 ⅔ cups Nestle Tollhouse semi-sweet chocolate chips

1 ¾ cups chopped walnuts

Cream butter, sugar and brown sugar in the bowl of a stand mixer on medium speed for about 2 minutes.

Add eggs, vanilla and lemon juice, blending with mixer on low speed for 30 seconds, then medium speed for about 2 minutes, or until light and fluffy, scraping down bowl.

With mixer on low speed, add flour, oats, baking soda, salt and cinnamon, blending for about 45 seconds. Don't overmix.

Remove bowl from mixer and stir in chocolate chips and walnuts.

Portion dough with a scoop (about 3 tablespoons) onto a baking sheet lined with parchment paper about 2 inches apart.

Preheat oven to 300°F. Bake for 20 to 23 minutes, or until edges are golden brown and center is still soft.

Remove from oven and cool on baking sheet for about 1 hour.

Cook's note: You can freeze the unbaked cookies, and there's no need to thaw. Preheat oven to 300°F and place frozen cookies on parchment paper-lined baking sheet about 2 inches apart. Bake until edges are golden brown and center is still soft.

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**We'd love to hear about
your community
involvement!**

If you'd like to be featured as
one of our clients of the month,
please contact our newsletter
editor, Dayle Conrad at
dayle@pheinsurance.com

REFERRAL PROGRAM

Your referrals mean the world to us.

We work hard to earn each referral with great service every day. Our "Spread the Word" program is our way to say thank you for all the referrals you've trusted us with for years.

Refer someone to Pilkey-Hopping & Ekberg Insurance and get something back!

What qualifies as a referral? A referral is when we get a call for a quote from someone saying you referred them to us.

For every referral, you get:

- A \$5 Starbucks gift card!
- We also match this with a gift to a non-profit of the quarter. This quarter, the recipient is Care Net of Puget Sound.

That's it! The person you refer is under no obligation to purchase a policy from us. Give it a try! We appreciate your trust in us.

