



HELLO!

Read below for newsletter highlights

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JUST A QUICK NOTE

Pilkey, Hopping, & Ekberg has made the decision, for the safety and security of our staff, to **stop accepting cash payments in office effective 7/1**. We will continue to accept payments by credit card, debit card, and check.

Thank you for supporting PHE and keeping our office safe!



Our team at PHE has been busy enjoying our beautiful PNW spring.
Here are some of our adventures out of the office!



Cheyenne, Bailie, and Melanie on a sunset hike in Issaquah on Memorial Day weekend.



Nadia's family spent time camping in the Olympic National Park and enjoyed time at Lake Crescent, hiking Madison falls, and of course, s'mores.



Melanie's son Jayden competed in his state track meet running in the 4x100 relay. His teams finishing time was 43.52! What a great action shot!



Laci and Madison recently took a trip to California and visited Disneyland- this princesses first time! Her smile says it all- Even Malificent looks like she's having a great time.



The Maritime parade was this last weekend in Gig Harbor! The parade was organized by The Gig Harbor Downtown Waterfront Alliance. Many volunteers dressed up to represent the events that they put on throughout the year!



Tara, Jimmy, and Carianne volunteering at the parade representing Gig Harbor's Sip and Stroll and Farmer's Market. Wine and cheese, the perfect pair!



Last weekend Melanie (pictured here with Don Gustafson, tournament director) and

Shawn spent time at the Taylor Ferris Memorial Golf Scramble. PHE sponsored a hole (our second year) and both ladies enjoyed the beautiful weather while passing out drinks and fun PHE gear!

**For more PHE updates, check out our
Facebook and Instagram**



COMMUNITY EVENTS

Outdoor activities to do in Gig Harbor this Summer

The Gig Harbor Downtown Waterfront Alliance is sharing fun outdoor events downtown this summer. Take a look at their [blog post](#) for all the details and get planning!



Small Business Spotlight: Delightful Neighborhood Market

Delightful Neighborhood Market is back! After repairs and renovations they are back to regular business hours.

Make sure to visit this North End staple (and an employee favorite) for ice cream, coffee, snacks, and drinks! Located in Tacoma at 4818 N. 45th St.





MEET THE TEAM

We have some amazing employees at PHE who need to be introduced and celebrated!
Meet Calvin Williams, producer in our personal lines department



Calvin joined the Pilkey Hopping & Ekberg team in March of 2018 as a Personal Lines Producer. Calvin specializes with personal lines insurance including home, auto, personal umbrella, as well as insuring rental properties, watercraft, recreation vehicles, surplus lines, and term life.

Calvin graduated from Peninsula High School & received his Bachelor's Degree from Western Washington University.

Other than raising a family with his wife Misty, Calvin has many interests and activities that he regularly stays busy with from social events with family & friends to day trips to the beach and hikes with the family.

We love working with Calvin at PHE!



NON-PROFIT OF THE QUARTER

**PHE is pleased to support Pierce County Project Access,
the Non-Profit of the Quarter.**

For every referral we receive this quarter, we'll donate \$10 to this organization. Last month we featured PCPA's purpose and history. This month we are highlighting their Donated Care Program and Premium Assistance Program. Read more below!

PCPA News

Pierce County Project access is proud to introduce our new Executive Director, Michael Swenson. Michael has history and expertise in business strategy, development, operations, real estate, fundraising, manufacturing, and the non-profit world.



He holds diverse industry and functional expertise, with a tenacious commitment to driving solutions, innovation, and excellence. He is a humble and hands-on leader who understands the importance of building and sustaining relationships to earn trust with all stakeholders and staff. He has proven experience in business planning and change management and loves working with people. After working three decades in several Fortune 500 companies such as Emery Worldwide, Weyerhaeuser, Starbucks, and Russell Investments, Michael found deep fulfillment for the next ten years working for both global and local non-profit organizations with a focus on *serving the most vulnerable*.



This inspired Michael to dedicate the rest of his life and career to this work. Pierce County Project Access's vision to ensure every Pierce County resident to have equitable access to healthcare aligns with Michael's desire to not only continue finding solutions to help those vulnerable in our communities, but to find innovative ways to expand PCPA's network and influence in Pierce County.

Michael earned an MBA in Business Management from Pacific Lutheran University, and a Bachelor's Degree in Business from Seattle Pacific University. Michael is a native of Washington State where he lives in Tacoma with his wife of 30 years and twin girls who are now in college. He is active in the community, founded a non-profit soccer club, and served on local boards. In his personal time, he maintains a portfolio of rental properties, restores vintage cars, works on home remodel projects, and pursues his hobbies of winemaking and travel.

To learn more about partnering for better access to health or about qualifying for services visit: www.pcprojectaccess.org

We are excited to open the door to health for you.



CELEBRATE WITH US!

People are what make PHE a great place to be! We have some wonderful team members celebrating anniversaries and birthdays in June.



COVERAGE CORNER

Business Income Insurance

What do you do if a fire shuts down your business and you can't operate? How long can you afford to retain key staff and pay expenses without money coming in? Business Income insurance is one of the most important coverages for a small business.

Business Income covers lost revenue if your operations are suspended due to a covered loss. It can also cover additional expenses to restore your operations sooner, like temporary space or expedited shipping. This coverage is important but it's not automatically included on all policies and there are conditions and limitations to consider.

That's why it is important to review your policy with your agent. A few things to consider:

1. How long will the coverage last?
2. How much of your payroll should be included?
3. How much income is enough?

We can help provide tools to estimate what you need. If the worst should happen, we want to help ensure your business will have enough coverage to continue through a loss.

Please give us a call if you have any questions or concerns about your coverage.



Our referral program is one way we say thank you for trusting us enough to recommend PHE to your family and friends.

For every qualifying referral we receive, which consists of a new customer requesting a quote, we will email you a \$10 Starbucks gift card. We also match this with a gift to our non profit of the quarter which is [Pierce County Project Access](#)

Click [here](#) to request a quote!

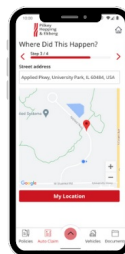


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