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Pilkey, Hopping & Ekberg Newsletter | August 2025



Welcome to August

As we reach the end of Summer, it's a great time to reflect on all we've accomplished so far and re-energize for what lies ahead. Whether you're returning from a well-earned break or immersed into exciting projects, we're glad to have you along for the journey.

Read below for newsletter highlights:

- PHE on the Green
- Non-Profit of the Quarter
- Coverage Corner
- Events in the Community
- PHE Birthdays & Anniversaries
- Friendly Reminder



PHE on the Green

PHE Open 2025

The Pilkey, Hopping & Ekberg team held our annual employee golf tournament at the Highlands Golf Course. The office took a half day for staff appreciation, and we hit the green to compete for the PHE Open Trophy. It was a great day full of team bonding, fun, and beautiful weather!



The PHE Team



*2025 Champions: Shawn McClain, Laci Moyer,
Jamie Williams, Bailie Grah*



Evan Kirkegaard



Maria Johnson and Sarah Wilson



Jessica Clark, Debbie Grant, Melanie Rice



Linda Mattos with the PHE Bench at the Highlands Golf Course



Andrea Avalos, Shawn McClain, Jamie Williams



Non-Profit of the
Quarter



A Step Ahead in Pierce County

Vision: A community that embraces and integrates children of all abilities and treasures the unique gifts each child possesses.

Mission: To enhance early childhood development and strengthen family relationships, ensuring that every child receives the care and resources they need to thrive.

Providing a Supportive Environment for Families:

A Step Ahead provides home-based therapy and education services for children from birth to age three. They offer specialized support in speech, physical, and occupational therapy, as well as special education.

Beyond therapy, A Step Ahead fosters a supportive environment for families, helping parents and providing guidance through any challenges they may face. Their commitment to inclusivity and accessibility ensures that no child is left behind, regardless of financial barriers.

Programs and Offerings:

A Step Ahead provides home-based services, by providing activities that focus on natural learning opportunities. The philosophy behind these home visits is children learn best in the context of secure and loving relationships. Some of the services provided are as follows:

- **Speech/Language Pathology:** Helps with communication skills to include sign language, vocabulary development, speech production and augmentative communication devices. Also assists in feeding skills.
- **Physical Therapy:** Provides exercises and equipment to help children improve their gross motor skills.
- **Special Instruction:** Specially designed teaching strategies to assist children in developing across all areas of development.
- **Occupational Therapy:** Assists children in developing daily living skills including feeding, dressing, gross and fine motor development. Also evaluates and treats sensory processing disorders.
- **Infant Mental Health:** Infant Mental Health Specialists are available to provide relationship-based services for caregivers and their child who is exhibiting social/emotional challenges.
- **Vision Services:** Consultations with Teachers of the Visually Impaired are available for children who have low vision or blindness.



Photo's courtesy of asapc.org



You can explore more about the A Step Ahead in Pierce County by visiting their website below:

[Visit our Website](#)



[Coverage Corner](#)



Is Your Business Income Coverage Enough?

One of the most important — and often overlooked — parts of a commercial insurance program is **Loss of Business Income** coverage. If your business has to close due to a covered loss, this protection can replace your lost income and help pay the extra expenses needed to get you back up and running sooner.

For example, imagine a local restaurant that suffers a kitchen fire. While repairs take four months, the restaurant can't serve customers — but rent, utilities, and some payroll still need to be paid. Their Business Income coverage not only replaced their lost revenue but also covered the cost of renting a temporary kitchen so they could offer catering services during the closure.

Reid Ekberg
President

Without this protection, the financial hit could have been devastating.

Choosing the right coverage limit isn't one-size-fits-all. Every business is different. Ask yourself:

- Could you operate from a temporary location?
- How many employees would you keep on payroll?
- Which expenses would continue, and which could be paused?
- How long would it realistically take to fully restore your operations?

We can help you work through these questions and calculate a limit that fits your needs.

You've worked hard to build your business — let's make sure you have the coverage to keep it going, even in a worst-case scenario. Contact your agent today to review your Business Income coverage and ensure you have the protection you need.



Events in the Community



Lakewood Farmers Market *Tuesdays through August 26, 2025*

The Lakewood Farmers Market takes place at Fort Steilacoom Park. Come out and enjoy the nice weather, fresh produce, food truck



Milton Days *August 15, 2025 & August 16, 2025*

The festivities will take place on Saturday, August 16, at Milton Community Park, with a kickoff event on Friday, August 15. The

treats, and make wonderful memories. The market is open on Tuesdays for the rest of the summer, through August 26.

[Visit our Website](#)



Shakespeare in the Park

August 16, 2025 & August 17, 2025

Grab a blanket or some lawn chairs for a free performance of Shakespeare's *A Midsummer Night's Dream*. The first performance will be on Saturday, August 16, at Titlow Park (8425 6th Ave) and will start at 6 pm. The second performance will be Sunday, August 17, at Norpoint Park (4818 Nassau Ave NE) and will also start at 6 pm. Shakespeare in the park is a beloved Tacoma tradition that takes place outdoors in parks each summer.

[Visit our Website](#)



Roy Pioneer Rodeo

August 30, 2025 & August 31, 2025

event will feature the Milton Days Parade, a beer garden, vendor booths, live entertainment, and a car show. Milton Days offers something for everyone!

[Visit our Website](#)



Olympia Harbor Days

August 29, 2025 - August 31, 2025

Celebrate maritime heritage at Percival Landing in downtown Olympia! The event will feature vintage tugboat races, dockside tours of historic vessels, and cruises on Budd Bay. On land, visitors can enjoy live music, local artisans, delicious food, and hands-on activities that highlight Olympia's tugboat legacy and tribal history. There will be fun for everyone at this memorable event.

[Visit our Website](#)



Fiesta De La Familia

September 6, 2025

The Roy Pioneer Rodeo features a variety of rodeo events- it's great way to have fun for Labor Day weekend! Doors open at 11 am, and the Rodeo starts at 1:30 pm. The event offers free parking and fun for the whole family.

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Lakewood's Fiesta De La Familia will be held at Fort Steilacoom Park on Saturday, September 6. Enjoy food, live entertainment, an art show, hands-on crafts, and other activities that kids and families will love!

[Visit our Website](#)



PHE Birthdays &
Anniversaries



Jessie McKenzie

Commercial Lines Producer and Account Manager

Happy PHE-Aversary, Jessie! This month we celebrate another year of hard work and dedication to team PHE. You have made a real difference and we're so happy to have you apart of the PHE family. Here's to another wonderful year of excellence!



Bailie Grahn

Commercial Lines Account Manager

Happy PHE-Aversary, Bailie! August marks another year with an invaluable member of our Commercial Lines department. This is Bailie's 5th year working at PHE- each one a success thanks to her hard work and positive outlook. We hope you have the best day ever!

Evan Kirkegaard

Personal Lines Account Manager

Happy PHE-Aversary to Evan! We are recognizing and celebrating another year of strong contributions to Pilkey, Hopping and Ekberg. Your sense of humor, commitment, and



enthusiasm make a difference every day, and we're so happy to have you on the team. Thank you for all that you do- here's to another successful year ahead!



Friendly Reminder



PHE

WILL BE CLOSED

1 September 2025

Just a friendly reminder that our office will be closed next Monday, September 1st, in honor of Labor Day. We will reopen for business as usual on Tuesday, September 2nd, at 8:30 am.
Thank you!



REFERRAL PROGRAM

Our referral program is one way we say thank you for trusting us enough to recommend PHE to your family and friends.

For every qualifying referral we receive, which consists of a new customer requesting a quote, we will mail you a \$10 Starbucks gift card. We also match this with a gift to our non profit of the quarter!

Click [here](#) to request a quote!



Contact Us

Our PHE client portal apps are available to policy holders 24/7. Download the app, set up your account, and have access to your insurance information from your device.



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